

EPG

CONNECTION

Your Resource For Environmental Pollution Solutions!

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EPG News

Welcome to the inaugural issue of the EPG Connection.

We trust you'll find this newsletter useful and informative. We believe it's important to keep in touch with prospective customers as well as current customers on a regular basis. One of the most efficient ways to accomplish this is through direct mail.



In future editions look for O&M tips, product highlights, site news, customer question and answer section, industry news, and service school announcements, as well as many other topics that may effect you and your business.

It is our intent to have this quarterly newsletter become a supporting resource to the relationship you have with EPG Companies Inc.

We welcome any comments, thoughts or ideas about how to make this newsletter as worthwhile to you as we possibly can.

About the Company

Over the past 15 years, EPG Companies Inc. has designed and implemented pumps and controls at over 400 landfills worldwide. EPG Companies Inc. manufactures leachate pumps, pump level and flow controls, leachate recirculation systems, blower packages for nasty gas and aeration applications, wireless switches, data radios, and soil and ground water remediation systems.



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If you have a current application or would like more information about EPG products and capabilities, please call us at 800-443-7426, Fax us at (763) 493-4812, or e-mail us at info@epgco.com

Sales Representative Highlights

Matt Prosoli of Pumps Plus, Inc. in Farmington Hills, Michigan provides pumps and controls for the environmental water and wastewater industry in Michigan's lower peninsula. When Matt joined the EPG team it was simply a stroke of luck for us.

Matt was working with an engineering firm in his area that had been using EPG products. They suggested that he talk to EPG because they wanted someone local to contact. Matt called and talked to John Hasslen the owner of EPG Companies Inc. John explained all of the products that EPG had to offer. Soon after their discussion, John was in Michigan for a training session and while he was

there met with Matt. Shortly after their meeting, John asked Matt if he would be interested in becoming a sales representative for EPG.

Matt agreed it would be mutually beneficial. Matt has been working with EPG Companies for more than 10 years now, and has been doing a great job for us.

Matt has been instrumental in defining how and why we work with sales representatives. In addition, he has assisted in the design of some of our informational data sheets, and sales literature.



Susan and Matt Prosoli

Matt is a graduate of Michigan State University where he majored in Marketing. He enjoys sports and loves to travel.

If you are in the Michigan area and need information on water and wastewater products, call Matt Prosoli at (248) 888-9004.

Control Panel Maintenance

What do your control panels look like? Are they neat, closed up tight, locked, and free from outside moisture, and corrosion? Or, do you have animals building homes in them, like mice, ants, or lizards? Are the doors bent, or swinging open? Are the wires crystallized, cut or crushed? Perhaps your LevelMaster™ meter has burned up?

Lack of preventative maintenance can be very costly. The majority of malfunctions are a result of improper care. However, if you take the time to inspect your control panels you will find that they have long-term reliability. Several things you should do

to ensure properly working control panels are:

- Change desiccant dryers when the color changes from blue to pink.
- Change corrosion inhibitors every year.
- Use electrical seal-offs when wiring your control panel.
- Keep gas, and water out of the control panel.
- Make sure the door is straight, not bent, and closed at all times.
- Plug, or seal-off any holes in the control panel.
- Check to assure there are no crushed, cut or damaged wires.

By doing a small amount of preventative maintenance, your EPG control panels will remain reliable, and keep you up and running.

Don't gamble with your control panels. If you believe we have described your control panels, and would like some information on how to repair them, contact EPG Companies Inc. We can help.

"Lack of preventative maintenance can be very costly."

E-WAVE™

The new EPG E-Wave has certainly caught some attention.

What exactly is an E-Wave?

Advanced wireless technology for landfills and industry. E-Wave provides smart, effective, and reliable control where:

- Obstacles such as parking lots, roads, or ponds must be crossed.
- Installation of conduit and wire is too expensive. Lightning, rodents, and excavation can shorten wire life.
- Installation of conduit and wire inside existing buildings or structures is impractical.



transmitter, the relay turns off in the receiver. The receiver can be wired to operate in a normally open or normally closed condition.

Typical applications are:

- Start and stop pumps.
- Send shutdown alarm signals.
- Storage tank high level shut off.
- Send remote alarm signals to the main office.
- Leachate recirculation valve control.
- Monitor remotely located PLC inputs.

How does the E-Wave work?

E-Wave will send discrete information digitally for relay logic control. The transmitter is wired to a sensor at one location. When the signal changes, the transmitter sends a signal to the receiver, which will turn a relay on or off. When the contact opens at the

If you haven't heard of the E-Wave and would like more information call us and we'll be happy to assist you.

Catalogs

EPG Companies Inc. has all new pump curves and technical data. If you would like this information for your catalogs, fax a request to us and we will get them to you as soon as possible. Our Fax number is (763) 493-4812.

THOUGHT FOR THE DAY

Even if you are on the right track,
you'll get run over if you just sit there.

-- Will Rogers

INAUGURAL ISSUE

☆ COUPON ☆

*Take 10% off your next order
for Desiccant Dryers
Or
Corrosion Inhibitors*

*Coupon valid through
February, 2001*

*Call today at
800-443-7426 or
Fax (763) 493-7426*

Product Highlights



The EPG SurePump™ provides superior performance for both horizontal side slope riser and vertical sump applications. Both models are available in a wide range of flow rates, discharge heads and motor voltages. The SurePump, constructed of stainless steel, provides resistance to aggressive environments. Factory and field testing has shown that the integral E-Glide™ bearings with better heat and wear resistance outlast Teflon* 4 to 1. The bearings and seal rings are bonded to the stainless steel rather than press fit. This allows the SurePump to work in applications where other designs fail.

*Teflon is a registered trademark of DuPont.



Control panels built by EPG are designed by electrical and process engineers; specialists who understand your process requirements as well as panel design. For you, this means the controls are perfectly matched to your system. Whether it is a standard panel, a standard panel modified to a specific application, a panel built to your design, or a panel custom designed by EPG, all control panels are designed to meet your specific control needs. This flexibility assures that the controller is a cost-effective integral part of your system. The result is optimum system performance and efficiency.

Upcoming Events

OCTOBER 22-23

*National Sales Meeting
Cincinnati, Ohio*

OCTOBER 24-26

*Wastecon Show
Cincinnati, Ohio*

DECEMBER 7-9

*Miacon Show
Miami, FL*

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